

Course Outline

(A SIDC CPE approved course)

Title : Mergers & Acquisitions : The Process and Making Mergers Succeed

Date : 13th October 2017

Venue : Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL.

CPE : 10 Points

Speaker : Dr Ch'ng Huck Khoon

Objectives

1. Explain the M&A motivation, benefits and risks arising from M&A transaction
2. State the process and mechanics of M&A including legal requirements
3. Evaluate the strategic intent and impact assessment of M&A
4. Outline the process involved in Cross border M&A

Time	Descriptions
9 : 00 - 10 : 30	Motivation for Undertaking M&A <ol style="list-style-type: none">1. Understanding Key Terms2. Why Bad Deals Happen to Good People3. Why Do Buyers Buy, and Why Do Sellers Sell ?4. Type of Mergers5. Divestment Exercise6. Case Study : Lessons from Master Acquirers: A CEO Roundtable on Making Mergers Succeed
10 : 30 - 10 : 45	Coffee Break
10 : 45 - 13 : 00	The Process of M&A <ol style="list-style-type: none">1. The Seller's Perspective2. The Buyer's Perspective3. Strategic and acquisition planning4. Acquisition target evaluation5. Deal management6. Integration management7. Corporate development8. Case Study : Synergy Drive
13 : 00 - 14 : 00	Lunch Break
14 : 00 - 15 : 30	Pre M&A Planning <ol style="list-style-type: none">1. Successful Pre M&A Planning2. Select the Right Management Team3. Strategic Intent and Impact Assessment4. Case Study : Making the Deal Real: How GE Capital Integrates Acquisitions
15 : 30 - 15 : 45	Coffee Break
15 : 45 - 17 : 30	Strategic Intent and Impact Assessment <ol style="list-style-type: none">1. Rules and Regulations Governing M&A Exercise2. Cross Border M&A3. Case Study : Acquisition of BII• Case Study : Who Goes, Who Stays ?

TRAINING COURSE REGISTRATION FORM

COURSE TITLE	Mergers & Acquisitions : The Process and Making Mergers Succeed
COURSE DATE	13th October 2017
VENUE	Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL
REGISTRATION	8.30AM - 9.00AM
TIME	9.00AM - 5.30PM
FEES	RM 348 for Banker, member of professional associations [early bird by 13 Sept. 2017] RM 398 for Banker, member of professional associations RM 438 for Public [early bird by 13 Sept. 2017] RM 498 for Public <i>Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance</i>
SIDC CPE Points	10 (Ten)
Instructions	Complete this form and fax to 03-76104234 or email to cpeseminar@chkconsultancy.com.my
Payment Details	1. Cheque made payable to "CHK CONSULTANCY SDN BHD". 2. Or bank in to MAYBANK A/C #. 557063320872 3. Scan and email bank in slip to cpeseminar@chkconsultancy.com.my or fax to 04-2299327
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NEW NRIC/PASSPORT NO.	
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PHONE NO.	
MOBILE	
SC LICENCE / CMSRL NO.	
PROFESSIONAL ASSOCIATIONS MEMBERSHIP NO.	

ADMINISTRATOR DETAILS

COMPANY	
CONTACT PERSON	
EMAIL ADDRESS	
PHONE NO.	
FAX NO.	
BUSINESS POSTAL ADDRESS	

last update 19 Jan 2015